

Message Text

UNCLASSIFIED

PAGE 01 QUITO 03163 081530Z

51

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 067490

P R 081322Z MAY 75
FM AMEMBASSY QUITO
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 5470
AMCONSUL GUAYAQUIL

UNCLAS QUITO 3163

COMMERCE FOR OVERSEAS PRODUCTS DIVISION

E.O. 11652: N/A
TAGS: BEXP, EC
SUBJECT: FOREIGN GOVERNMENT TENDER: MINISTRY OF DEFENSE NEED FOR
ROAD BUILDING AND OTHER EQUIPMENT.

REF: A) QUITO 2841 B) USDOC 6879

1. MINISTER OF DEFENSE ALMEIDA CALLED CHARGE MAY 6 TO INQUIRE
WHETHER EMBASSY HAD PRODUCED ANY RESULTS FROM ITS ATTEMPTS TO ASSIST
HIS MINISTRY IN LOCATING SUPPLIERS FOR THE ROAD CONSTRUCTION EQUIP-
MENT, DRILLING MACHINE AND ELECTRIC GENERATORS WE DESCRIBED IN REFTTEL.

MINISTER AGAIN STRESSED URGENTLY OF NEEDS AND DESIRE, IF POSSIBLE, TO
PURCHASE THIS EQUIPMENT ON A GOVERNMENT-TO-GOVERNMENT BASIS. HE WAS
TOLD WE HAD ALREADY SENT A MESSAGE TO COMMERCE BUT THUS FAR HAD
RECEIVED NO OFFERS FROM US SUPPLIERS.

2. COMMERCIAL SECTION DOES NOT INTEND TO SCREEN OR FILTER OFFERS AS
SUGGESTED LAST SENTENCE REF. A, BUT TO PASS ON ALL RPT ALL OFFERS TO
MINISTRY. REGRET THIS ERROR AND NEED FOR REF. B. STILL BELIEVE IT
BEST FOR US FIRMS TO SEND OFFERS DIRECTLY TO EMBASSY FOR TRANSMITTAL
RATHER THAN HAVE LOCAL DISTRIBUTORS CONTACT MINISTRY. MINISTER COULD
HAVE DEALT DIRECTLY WITH DISTRIBUTORS BUT OBVIOUSLY DECLINED TO DO SO.

3. PLEASE KEEP US INFORMED OF COMMERCE EFFORTS SO THAT WE MAY
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RESPOND TO FURTHER INQUIRES FROM DEFENSE MINISTRY.

HEMENWAY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Draft Date: 08 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
Errors: N/A
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